



SOLAR AIRFIELD LIGHTING

LOW COST ALTERNATIVE FOR CABLE LIGHTING



CUSTOMER STORY

[Denmark-based helicopter fleet operator]

S4GA lighting is the only portable helipad lighting that has been certified by Danish Transport Authority and is currently in use by Danish company that operates fleet of business helicopters.

Please read our customer's story below.

- **What was the problem you were experiencing before purchasing our product?**

Due to Danish regulations we were required to use ground lights for landing off airports (Fields). The regulation guidance for the lights was the same as for a normal heliport at an airport. This meant we faced standards from ICAO ANNEX 14, VOLUME II — HELIPORTS.

- **Had you previously tried anything else to solve your problem?**

Yes we spend several month searching for a system that would fulfil both the requirements from the authorities and be of operational use in our mobile helipad setup.

- **What was the obstacle that would have prevented you from buying that other solution?**

Problem was to find TLOF lights, beacon, flood lights and obstacle marking lights that provided correct light characteristics and at the same time was low weight, mobile, easy to set up and long lasting.

- **How has our lighting system helped you to solve this problem?**

Today we have several fully EASA approved systems which made our operation possible at night.

- **Which specific feature did you like most about our lighting system?**

The light system is outmost professional made, waterproof, low weight, long lasting, without connecting wires between units and the support form S4GA has since first contact been very high standard.

- **What kept you from buying sooner?**

We had several meetings during many month with the authorities, before we could present a mobile light system that could get final approval.

- **What are three other benefits that you've enjoyed as a result of purchasing our lighting system?**

Our mobile light system fits in a standard car. It is very simple to set up (approx. 30 minutes). Feedback from crew, ground crew and authorities is very positive.

- **What would you say to anyone considering making a purchase like this and would you recommend it?**

We would definitely recommend this light system to other operators. We already made demonstrations to different helicopter operators with great success. The system is extremely functional, very mobile and with full support from S4GA.

- **What would you change about our product?**

We are satisfied with the system. Add-on for future operation could be NVG and remote control.

Lars Staal (Pilot)
Business Helicopter Fleet Operator

