

SAVE USD \$200
Register Before June 15th

Kuala Lumpur, Malaysia | Sep.27th-28th, 2018

3rd Civil Helicopter Southeast Asia Summit

Accelerating Growth and Cooperation for a Win-win Situation



Hosted by



Co-organized by



SUMMIT BACKGROUND



The Asia Pacific region's civil turbine helicopter fleet stood at 4,086 rotorcraft by the end of 2017, an increase of 3.9% from yearend 2016. The fleet is utilized in a wide-range of mission profiles, with slightly more than half of fleet operating in multi-mission roles and the rest evenly dispersed among the corporate, offshore, law enforcement, SAR and EMS markets. In coming years, the region's offshore Oil&Gas market is also expected to begin a recovery, as oil prices have now risen from their low point and capital expenditures from national, major and independent Oil&Gas companies begin to increase. (**source: Asian Sky Group"). We have reason to believe that, in the near future, the Southeast Asia market will enjoy the development.

However, there are some undeniable problems existed in the region, like helicopter safety operation, leasing, maintenance and pilot training.

3rd Civil Helicopter Southeast Asia Summit 2018 will be gathering 300 industry professionals representing relevant government officials, OEMs, operators, lessors, MROs, insurance companies and leading industry solution providers together, to discuss the development and problem in SEA region. It will be held on September 27-28 in Kuala Lumpur, Malaysia, with theme on FLY SAFE FROM THE SEA, it aims at building the networking platform for the industry professionals and we sincerely invite you to join the summit.

What makes CIVIL HELI SOUTH EAST ASIA unmissable?



Hear from general aviation industry regulators' speech on policy updates and helicopter industry development in Malaysia, Indonesia, Vietnam, Myanmar and Thailand etc.

Get first-hand information from offshore helicopter operators, Bristow, CHC, BP, Shell Weststar, Pelita Air, SSFC Vietnam etc. about heli-fleet expanding plan & requirement

Market outlook and forecast on helicopter operation in SEA region

Analysis on helicopter safety operation, EMS, leasing, maintenance and pilot training industry

Network with 300 industry professionals representing regulators, helicopter operators, lessors, manufacturers, MROs, insurance companies and etc.

Event Structure at a Glance



1

Market Outlook and Forecast on Helicopter Operation in SEA Region

2

Helicopter Maintenance & Leasing Development in SEA Region

3

Helicopter Safety Operation & EMS Development in SEA Region

4

Helicopter New Technology & Training Development





Past Speakers



Capt. Dato Yahaya Bin Abdul Rahman
Director of Flight Operations
DCA



MUZAFFAR ISMAIL
Director of Airworthiness and Aircraft Operation,
DGCA Indonesia



Martin A. SEBASTIAN,
Maritime Institute of Malaysia



Somen Chowdhury
Former Executive Committee Member,
IHST



Nadav Kessler
Director Rotary Program Sales,
ASIAN SKY GROUP



David Leithner
Flight Operations Manager
CHC Helicopter



Mr. Than Minn
Principal
Civil Aviation Training Institute



VAdm Datuk Jamil
Domestic Operations Manager,
Weststar Aviation Services Sendirian Berhad



Carolyn Forsyth
Regional Sales Director,
Heli-One



John Cameron
Senior Aviation Advisor,
Asia-Pacific,
Shell Aircraft International



Nigel Leishman
Executive Vice President,
Lease Corporation International (LCI)



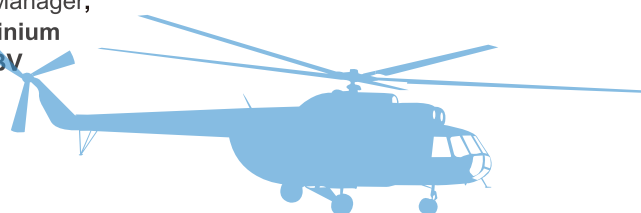
Catherine Odendaal
DIRECTOR of TRAINING and CHIEF INSTRUCTOR,
Starlite Aviation Group



Andrii Nebrat
Director of Commercial Department,
PJSC AC Ukrainian Helicopters



BOB SPLINTER
Business Unit Manager,
Bayards Aluminium Constructies BV



Past sponsors





Networking Influence Your Potential Clients In Southeast Asia



1-ON-1 Meetings

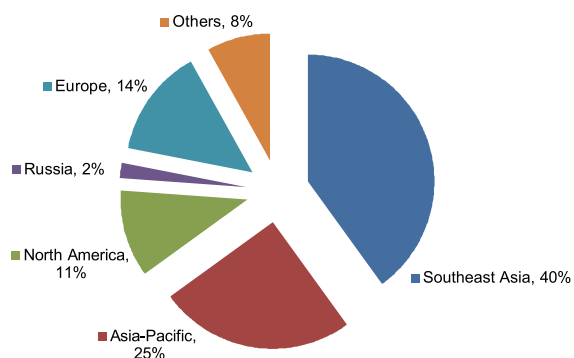
Pre-arranged **one-on-one** meetings with clients of your choice on site

CHSA 2018 is a worthwhile and key regional helicopter event to leverage your marketing strategy in front of over 300 senior industry executives. It is a unique platform for you to get new business access, raise brand image and forge industry leadership and recognition.

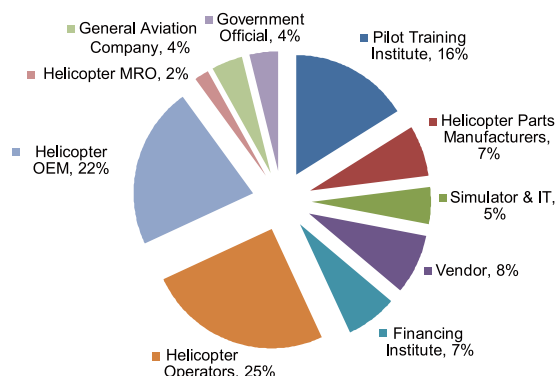
Major sponsors have outstanding marketing opportunities that culminate in face-to-face meetings with customers and prospects from our attendee list or your wish list.



Geography Breakdown



Industry Breakdown



Day One
September
27th

Market Outlook and Forecast on Helicopter Operation in SEA Region

Plenary Session (AM 08:00-12:30 September 27th)

08:00 Registration and Networking

09:00 Conference Opening: Opportunities and Challenges of Helicopter Operations in Malaysia

CAPT. MD JANI MD DOM, Director of Flight Operations
Sector, CIVIL AVIATION AUTHORITY OF MALAYSIA (Confirmed)

09:30 Photography Session & Coffee Break Networking

10:00 Civil Aviation Development and Helicopter Operation in Indonesia

MUZAFFAR ISMAIL, Director of Airworthiness and Aircraft
Operations, DGCA Indonesia (Confirming)

10:30 Southeast Asia Helicopter Fleet and Missions

Fleet overview, growth rates and trends
Operation mission between the countries
Offshore market analysis
EMS and leasing market analysis

Nadav Kessler, Rotary Sales Director, Asia Sky Group (Confirmed)

11:00 Coffee Break Networking

11:30 Helicopter Market Update & Valuations Methodology

A review of the latest trends in the helicopter market with particular focus on value movements, the basics of helicopter valuations methodology and an FAQ session.
Oil & Gas Fleet Review: How Has the Fleet Changed During the Oil & Gas Downturn? What Does the Current Landscape Look like and What Do We Envisage for the Future?

Dennis Lau, Aviation Analyst, Flight Ascend Consultancy (Confirmed)

12:00 Essential Requirements for HEMS Operations

Speaker to be announced, Airbus Helicopters (Confirmed)

12:30 Luncheon Networking Session

Helicopter Maintenance & Leasing Development in SEA Region

Plenary Session (PM 14:00-21:00 September 27th)

14:00

Panel Discussion: Are We Seeing Fundamental Changes in SEA Helicopter Industry?

The prolonged downturn in new helicopter sales, caused by factors that include the oil and gas crisis. In coming years, the region's offshore Oil & Gas market is also expected to recover, as the oil prices have now raised from their low point expenditures from national, major and independent Oil & Gas companies begin to increase. This will raise the question on whether the market is undergoing fundamental changes. The panel of industry leaders will debate the question and share their perspectives on various sectors.

Moderated By:

Nadav Kessler, Rotary Sales Director, Asia Sky Group (Confirmed)

Panelists Include:

David D. Leithner, Aviation Services Manager, Head of Aircraft Services, Shell (Confirmed)

Philip Stransky, VP, Sales & Business Development – Asia, Waypoint Leasing (Confirmed)

Speaker to be announced Airbus Helicopters (Confirmed)

Kevin Mawhinney, Helicopter Technical Advisor, JSSI (Confirmed)

Dennis Lau, Aviation Analyst, Flight Ascend Consultancy (Confirmed)

15:00

JSSI Helicopter Services-Managing Maintenance Risk

Kevin Mawhinney, Helicopter Technical Advisor, JSSI (Confirmed)

15:30

Coffee Break Networking

16:00

Managing Aviation Safety in Challenging Environments

OnG subjects; Helicopter Safety; broader Aviation Management Safety Systems

David D. Leithner, Aviation Services Manager, Head of Aircraft Services, Shell (Confirmed)

16:30

Helicopter Leasing Business in the World

Tomoo Nakayama, Chairman, ITC-AeroLeasing, Inc (Confirming)

17:00

Panelists Include: Challenge and Opportunity of Helicopter Leasing in SEA Region

Moderated By:

Dennis Lau, Aviation Analyst, Flight Ascend Consultancy (Confirmed)

Panelists Include:

Tomoo Nakayama, Chairman, ITC-AeroLeasing, Inc (Confirming)

Edwin Soeters, Director Strategic Planning / International Business Development, Weststar Aviation (Confirmed)

Speaker to be announced, Bell (Confirming)

Laurent Janitza, VP Marketing, LCI Singapore Aviation (Confirming)

Speaker to be announced, CHC Helicopters

18:00

Day One Ends



Day Two
September
28th

Helicopter Safety Operation & EMS Development in SEA Region

Plenary Session(AM 09:00-12:30 September 28th)

- 09:00** TBA
Ms. Gretchen Haskins,CEO,HeliOffshore (Confirmed)
- 09:30** **SEA HELICOPTER OPERATORS JOINT PRESENTATION: Helicopter Safety Operation Program in SEA Region**
Edwin Soeters,Director Strategic Planning/International Business Development,Weststar Aviation (Confirmed)
Speaker to be announced,Brunei Shell (Confirmed)
Speaker to be announced,HNZ Philippines (Confirmed)
Speaker to be announced,Thai Aviation Services (Confirmed)
- 10:00** *The Development, The Growth and The Hazards Associated with Air Medical Programs*
Stan Rose,CEO,Helicopter Safety Alliance (Confirmed)
- 10:30** **Coffee Break Networking** ☕
- 11:00** **Helicopter Emergency Medical Services**
Dr Jose Gutierrez
Medical Director, Babcock Mission Critical Services (Confirming)
- 11:30** **Panel Discussion:Challenge and Opportunity in SEA HEMS Market**
- 12:30** **Luncheon Networking Session**

Helicopter New Technology & Training Development

Plenary Session(PM 14:00-17:00 September 28th)

- 14:00** **New Technology Development on Drone Market**
Brad Hayden, President & CEO, Robotic Skies (Confirming)
- 14:30** **Sponsor Session**
- 15:00** **Small Helicopter Safety Operation**
Stan Rose,CEO,Helicopter Safety Alliance (Confirmed)
- 15:30** **Coffee Break** ☕
- 16:00** **Sponsor Session**
- 16:30** **Enhancing Special Mission Flight Training for SEA Offshore Market**
TBA
- 17:00** **Day Two Ends**